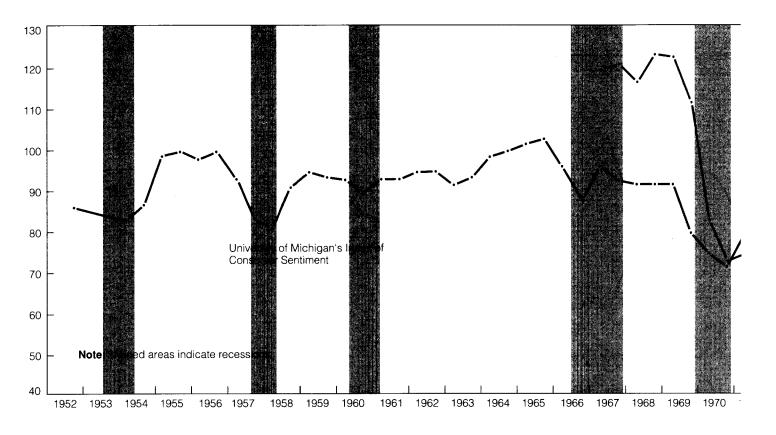
CONSUMERS CONFIDENT



MICHIGAN INDEX OF CONSUMER SENTIMENT

The Index of Consumer Sentiment is a composite number that takes into account the answers to this series of questions:

- 1. Would you say that you and your family are better off or worse off financially than you were a year ago?
- Now, looking ahead-do you think that a year from now you and your family will be better off financially, or worse off, or just about the same?
- 3. Now, turning to business conditions in the country as a whole-do you think that during the next twelve months, we'll have good times financially, or bad times, or what?
- 4. Looking ahead, which would you say is more likely-that in the country as a whole, we'll have continuous good times during the next five years or so, or that we will have periods of widespread unemployment, or depression, or what?
- 5. About the big things people buy for their homes—I mean furniture, home furnishings, refrigerator, stove, television, and things like that. In general, do you think now is a good time or a bad time to buy such households items?

Note: For data prior to 1962 the base is Fall 1956 = 100. In 1962 and later years, the base is February 1986 = 100; a date selected because the index value on the old base happened to be 100 in February 1986, thus linking the two sets of data.

Source: Surveys by Survey Research Center, University of Michigan, latest that of October 1-26, 1989

CONFERENCE BOARD CONSUMER CONFIDENCE INDEX

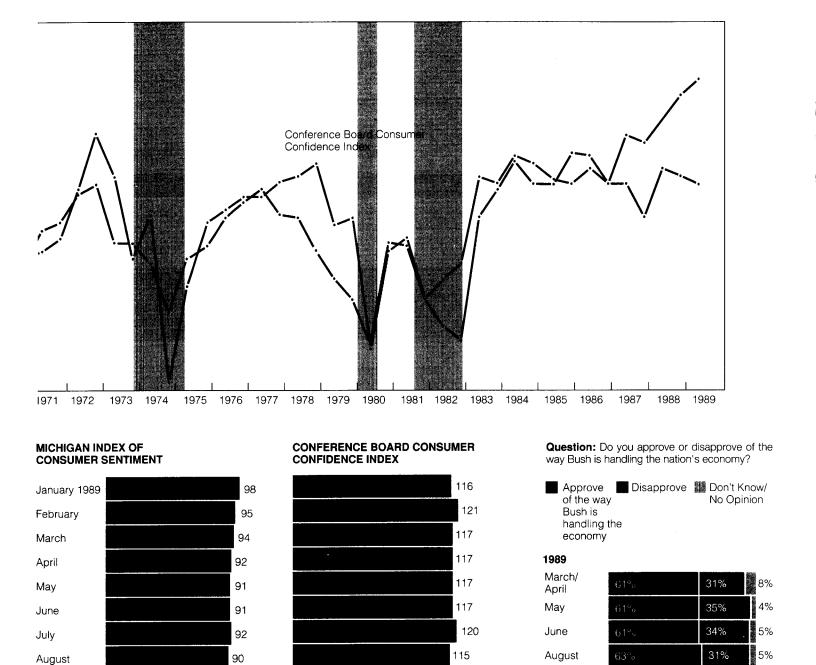
The Consumer Confidence Index is a composite number that takes into account the answers to this series of questions:

- How would you rate the present general business conditions in your area? Good, normal, or bad?
- 2. Six months from now, do you think they will be better, same, or worse?
- 3. What would you say about available jobs in your area right now? Plenty, not so many, hard to get?
- 4. Six months from now will there be more, fewer or same?
- 5. How would you guess your total family income to be six months from now? Higher, the same, lower?

Note: Survey is a mail survey. 1985 = 100.

Source: Survey by National Family Opinion, Inc. for the Conference Board, latest that of October 1–31, 1989.

Consumer confidence has remained stable throughout 1989. Viewed over the 37-year span of the University of Michigan's Index of Consumer Sentiment, confidence is now relatively high.



President Bush enjoys considerable popularity overall, and a majority in the ABC News/Washington Post poll approve of his handling of the economy.

96

94

91

September

October

November

116

117

114

Source: Surveys by ABC News/Washington Post, latest that of September 28–October 3,1989.

31%

September/

October