# **SURVEY DATA ON ETHICS**

## **Rating Occupational Groups**

Only Police Are Way Up; Lawyers, Clergy, Bankers, and Reporters, Way Down

Professions rank-ordered		First Time Asked		l	1993		
by 1993 responses		High	Average	Low	High	Average	Low
Druggists/Pharmacists	1981	6	1 34	5		66	31 3
College teachers	1976	51	45	4	54	. 39	6
Clergy	1977	6	2 31	7	54	37	9
Medical doctors	1976	56	35	9	52	37	11
Engineers	1976	51	45	4	52	44	4
Policemen	1977	37	51	12	51	39	10
Dentists	1981	54	39	7	51	40	8
Funeral directors	1977	29	54	18	35	49	16
TV reporters	1981	38	47	16	28	49	22
Bankers	1977	40	52	8	28	56	16
Journalists	1976	34	50	16	27	54	19
Newspaper reporters	1981	32	52	17	22	52	26
Building contractors	1976	23	55	21	21	56	23
Business executives	1976	20	59	20	21	59	20
Local officeholders	1977	14	47 38	3	19	58	22
Senators	1976	19	52	29	18	51	31
Lawyers	1976	25	48	26	16	41 42	2
Realtors	1977	14	47 38	3	15	59	26
Labor union leaders	1976	12 3	9 49		14	41 44	
State officeholders	1977	11	16 42		14	57	29
Congressmen	1976	14	47   38	3	13	48 3	8
Insurance salesmen	1977	15	56	28	10	16 44	4
Advertising practitioners	1976		4 45		9	19 4	3
Car salesmen	1977	8 43	49		6 33	61	
				Perce	ent		

= Those professions currently ranked lower than when question was first posed.

Question: How would you rate the honesty and ethical standards of people in these different fields-very high, high, average, low, or very low?

Note: \*Indicates the first year the category was asked.

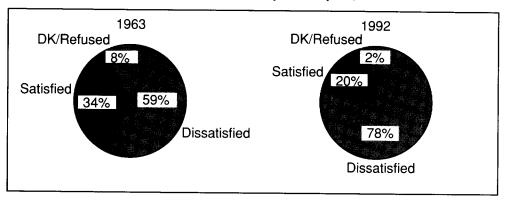
Source: Surveys by the Gallup Organization; latest for CNN/USA Today, July 19-21, 1993.

## Are People Ethical?

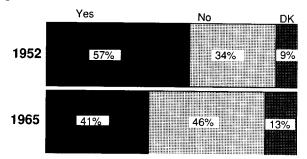
## There has always been concern that somehow we're slipping; but the concern seems to be intensifying.

Question: On the whole, would you say that you are satisfied or dissatisfied with the honesty and standards of behavior of people in this country today?

Source: Surveys by the Gallup Organization, latest for CNN/USA Today, January 6-9, 1992.



Question: Do you think that young people today have as strong a sense of right and wrong as they did, say, fifty years ago?



Source: Surveys by Ben Gaffin & Associates, June 1952; and the Gallup Organization for Catholic Digest, November 1965.

Question: Do you think that in general morals are better or worse today than they were ten years ago among...young unmarried people?



Source: Survey by the Roper Organization for Fortune magazine, August 1938.

Question: Compared to when you were growing up, would you say teenagers today are more moral in their behavior, less moral in their behavior, or about the same?

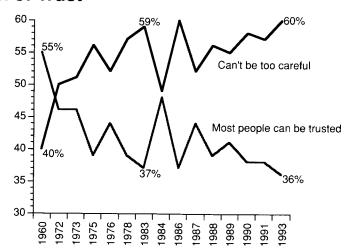


Source: Survey by Yankelovich Clancy Shulman for Time, January 19-21, 1987.

#### An Erosion of Trust

Question: [Asked in 1960]Some people say that most people can be trusted. Others say you can't be careful in your dealings with people. How do you feel about it? [Asked in 1972-93]Generally speaking, would you say that most people can be trusted or that you can't be too careful in dealing with people?

Source: The National Opinion Research Center (NORC) for the Center on International Studies, March 1960; and the NORC General Social Surveys (GSS) for 1972-93.



# In Many Areas, Though, the Professed Norms Seem Strong and Conventional

#### Tax Fraud

**Question**: Do you feel it is wrong or not wrong if...a taxpayer does not report all of his income in order to pay less income taxes?



**Source**: Survey by NORC for the International Social Survey Program (ISSP), February-April 1991.

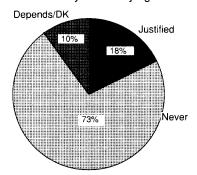
**Question**: Have you ever cheated on your federal income taxes, or not?



**Source**: Survey by the Gallup Organization, March 28-30, 1991.

Lying

**Question**: Do you think it is sometimes justified to lie to friends or to family members or do you think lying is never justified?



**Source**: Survey by CBS News/*New York Times*, December 7-9, 1992.

#### **Extramarital Affairs**

**Question**: Do you think it is always wrong or sometimes okay for...a married person to have sex with someone other than his or her spouse?



**Source**: Survey by Yankelovich Clancy Shulman for *Time*/CNN, June 4-5, 1991.

**Question**: (If ever married) Have you ever had sex with someone other than your husband or wife while you were married?

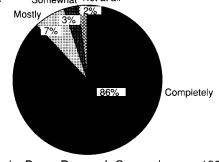


Source: Survey by NORC-GSS, February-April 1993.

#### Stealing

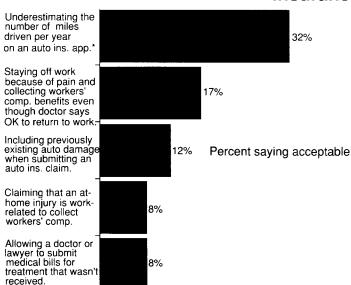
**Question**: The ...eighth commandment is...Do not steal...Does the way you live these days completely satisfy, mostly satisfy, somewhat satisfy, a little bit satisfy, or not at all satisfy that commandment?

Somewhat Not at all



**Source**: Survey by Barna Research Group, January 1992.

#### Insurance Fraud



**Question**: ...For each one, please tell me when it would be acceptable to you personally—almost always acceptable, usually acceptable, usually not acceptable, or almost never acceptable.

\*Data from 1991. Question asked on a six point agree/disagree scale, responses shown combine strongly agree, agree, and probably agree.

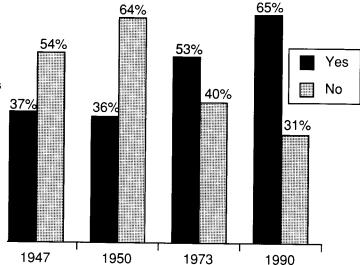
**Source**: Survey by the Roper Organization for the Insurance Research Council, latest that of 1992.

## Only a Few Areas Where Norms Have Clearly Changed

#### **Euthanasia**

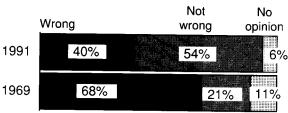
Question: When a person has a disease that cannot be cured, do you think doctors should be allowed by law to end the patient's life by some painless means if the patient and his family request it?

Source: Surveys by the Gallup Organization, latest that of November 15-18, 1990.



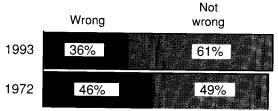
#### **Premarital Sex**

Question: There's a lot of discussion about the way morals and sexual attitudes are changing in this country... Do you think it is wrong for a man and a woman to have sexual relations before marriage, or not? [In 1969 the question lead was phrased..."the way morals and sex are changing in this country."]



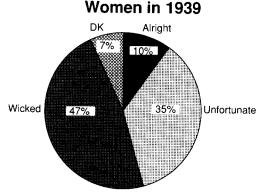
Source: Surveys by the Gallup Organization, latest that of August 29-September 3, 1991.

Question: There's been a lot of discussion about the way morals and attitudes about sex are changing in this country. If a man and woman have sex relations before marriage, do you think it is always wrong, almost always wrong, wrong only sometimes, or not wrong at all?

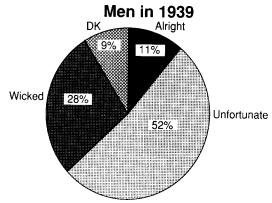


Note: Similar response categories have been combined.

Source: Survey by NORC-GSS, latest that of February-April, 1993.



Question: (Asked of women only by women interviewers) Do you consider it alright, unfortunate, or wicked when young men have sexual relations before marriage?



Question: (Asked of men only by men interviewers) Do you consider it alright, unfortunate, or wicked when young girls have sexual relations before marriage?

Source: Survey by the Roper Organization for Fortune magazine, September 1939.

## What About Young People?

## The proportion saying, for example, that they have cheated in school is high, but where we can track it, the proportion often seems to be decreasing

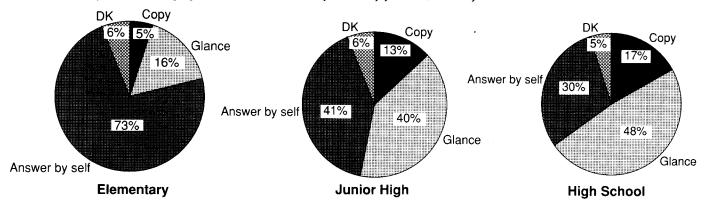
Question: For the activities below, indicate which ones you did during the past year [percentage saying "frequently" or "occasionally," as opposed to "not at all"].

	Cnea	(1988)					
Total	Men	Women	Public University	Private University			
37%	39	35	38	33			

Note: Survey of approximately 200,000 incoming college freshmen.

Source: Survey by the American Council on Education, in conjunction with the Graduate School of Education at the University of California, Los Angeles, Fall 1988.

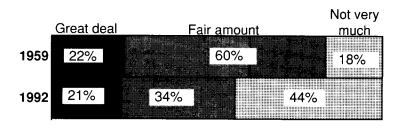
Question: You sit down to take an important test. You know you don't know the answer to most of the questions because you haven't had enough time to study. There is a person sitting next to you who is very smart and well-prepared and you can see her answers. In this situation, would you probably try to copy her answers on your own test? Once in a while glance at her test for ideas about the right answers? [Or] answer the test as best you can by yourself, even if you won't do well?



Note: Survey of 5,012 students in grades 4 through 12.

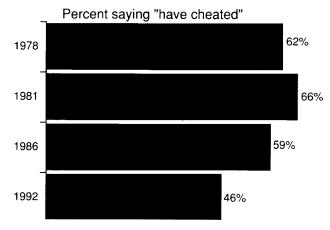
Source: Survey by Louis Harris & Associates for the Girl Scouts of America, September 14-October 30, 1989.

Question: At your school, how common is cheating on tests or exams? Would you say there is a great deal, a fair amount, or not very much cheating? Have you, yourself, ever cheated on a test or exam?



Note: Survey of approximately 500 teenagers.

Source: Surveys by the Gallup Organization, Gallup Youth Surveys, latest that of 1992.



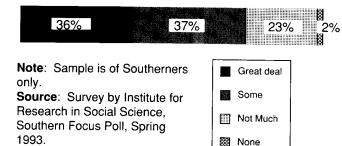
## **Acquiring Values:**

### Personal experience: solid Society's experience: shaky

Question: ...When you were growing up, how much did your family shape your beliefs about right and wrong—a great deal, some, not much, or none?



How about young people today...?



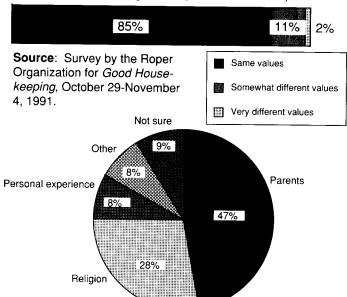
Question: What do you feel has been the single most important factor in influencing your beliefs about what is right or wrona?

Source: Survey by Yankelovich Clancy Shulman for Time, January 19-21, 1987.

Question: ...Please tell me for each of these areas whether you share the same values, somewhat different values, or very different values than your parents?...Being honest (Asked of women.)



...Please tell me whether you think your children will have the same values, somewhat different values or very different values from you?...Being honest (Asked of mothers.)



Has the most

Should have

the most

	influence	influence
TV & movies	34%	1%
Parents	20	74
Young people	19	1
Musicians & music videos	10	0
Celebrities, athletes	6	1
Teachers	5	9
Political leaders	2	1
Religious leaders	1	11
Military leaders	1	0
DK	2	2

Question: What do you think (has/ should have) the most influence on the values of young people today?

Source: Survey by Mellman & Lazarus for Massachusetts Mutual Life Insurance Co., September 1991.